

## EXECUTIVE SUMMARY

### Recommendation to Approve Agreement FY21-149 – Comprehensive College and Career Readiness Solution – 3 (Scoir)

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#### **Introduction**

##### **Responsible: Procurement and Warehousing Services (PWS)**

This request is to approve the Agreement between Scoir, Inc. (Scoir) and The School Board of Broward County, Florida (SBBC), for a period of one (1) year, starting September 1, 2020, through August 31, 2021, with two (2) one (1) year optional renewal periods.

There will be no financial impact to the District.

#### **Goods/Services Description**

##### **Responsible: School Counseling & Broward Advisors for Continuing Education (BRACE)**

The School Counseling & BRACE Advisement Department and Procurement & Warehousing Services (PWS) conducted a Response for Information (RFI) process to scan the marketplace for an online platform to support and enhance the implementation of the College Career, and Life Readiness initiative of District's Strategic Plan. A workgroup comprised of school and district staff, academic and career & technology staff, staff from Exceptional Student Support Services, community partners, and higher education institutions reviewed the submissions and the consensus was that continuation of the existing system, was most appropriate for the 2020-2021 school year.

Additionally, the SCOIR platform was made available at no cost for the 2020-2021 school year. This platform will extend the current Broward County Public Schools capabilities to document and publish student experiences and achievements as an integrated comprehensive learner record. As a part of the no-cost pilot, two (2) volunteer high schools will offer these services to a select population of students drawn from the general academic, career and technical pathway, and ESE access point populations. This opportunity will allow the District to advise on the development of the SCOIR platform to meet the needs of initiatives within the District's campaign for the Student Experience and consider the platform for expanded use across the District in future school years.

School counselors hired through the millage referendum, customized vendor training, and local support networks will centrally assist in the implementation of the college and career readiness initiative through direct services to students and parents within a Social, Emotional, and Academic Development framework.

#### **Procurement Method**

##### **Responsible: PWS**

The RFI FY20-221 ran from April 8, 2020 through April 30, 2020. There were five hundred twenty-two (522) vendors notified, thirty-seven (37) vendors downloaded the RFI, and eight (8) responses were received. Upon analysis of the vendor's responses, PWS and School Counseling & Brace Advisement gathered key stakeholders from a group of heavy users of this system, including students, teachers, and guidance counselors to view system demonstrations from the top three (3) contenders: Naviance, Inc., Scoir, Inc., and Kuder, Inc. The consensus decision was that the existing system would continue to be utilized as it is the platform that is currently in use; however, a no-cost pilot of SCOIR will be implemented in two (2) volunteer high schools for select students as described above.

**Recommendation to Approve Agreement**

**FY21-149 – Comprehensive College and Career Readiness Solution – 3 (Scoir)**

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Pursuant to Purchasing Policy 3320, Section II, H, and pursuant to the Department of Education, Rule 6A-1.012, 1 l(b), Florida Administrative Code as authorized by Section 1010.04(4)(a), Florida Statutes, the requirement for requesting competitive solicitation for commodities or contractual services from three (3) or more sources is hereby waived as for the SBBC's purchase of computer software.

**Financial Impact**

**Responsible: PWS and BRACE**

This agreement allows SBBC to utilize Scoir's College Guidance Management System and Interactive Counselor Training package, free of cost, for the term of the contract. If extended, pursuant to the optional renewal terms of the agreement, the spending authority will be requested from the Board. The breakdown for the cost of services within the renewal periods for Year 2 or Year 3 have been detailed below:

<b>PRODUCT DESCRIPTION</b>	<b>QUANTITY</b>	<b>UNIT</b>	<b>UNIT PRICE</b>	<b>YEAR 1 AMOUNT</b>	<b>YEAR 2 AMOUNT (Optional)</b>	<b>YEAR 3 AMOUNT (Optional)</b>
College Guidance Management System, District Edition (non-Title 1 Schools)	1,400	Student (grades 9-12)	\$1.75	\$2,450.00	\$2,450.00	\$2,450.00
College Guidance Management System, District Edition (Title 1 Eligible Schools)	75,000	Student (grades 9-12)	\$0.00	\$0.00	\$0.00	\$0.00
Data Migration & Account Set-Up	47	School	\$250.00	\$11,750.00	\$0.00	\$0.00
Interactive Counselor Training Package, Large District [five (5) sessions, two (2) hours each]	10	Hours	\$125.00	\$1,250.00	\$0.00	\$0.00
Subtotal				\$15,450.00	\$2,450.00	\$2,450.00
Discount (1 <sup>st</sup> Year Trial)				(\$15,450.00)	\$0.00	\$0.00
<b>Total</b>				<b>\$0.00</b>	<b>\$2,450.00</b>	<b>\$2,450.00</b>